



Mergers Alliance welcomes the London based Opus Corporate Finance

Opus corporate finance is an independent, management-owned corporate finance advisory business which focuses on the mid-market in the UK and European internationally. It is partner led with a total of some 20 professionals.

It has an excellent track record of completed transaction since the firm was founded in 2006. In the last three years, the firm has advised on in excess of £1bn of aggregate value of transactions.



EAC Partners of Sydney, Australia joins Mergers Alliance

EAC Partners is an Australian independent, client focus mid-market corporate advisory firm providing transaction expertise in mergers, acquisitions and divestments, equity and debt financing and project and structured finance.

Since it was founded in 2008 by senior partners from some of Australia's largest investment banks, EAC Partners has advised on over 20 completed transactions valued at over \$3.8bn across different sectors.



MA partners with Origin Merchant Partners in Canada

Origin Merchant Partners is one of Canada's largest and most active independent mergers and acquisition practices with a team of more than 25 experienced professionals and staff providing personalized and dedicated value-added services.

Since it was founded in 2011 by senior partners from some of Canada's largest bank-owned and independent firms, Origin Merchant Partners has advised on over 50 completed transactions valued at over CAD\$5 billion.

In 2017 Mergers Alliance advised 100 deals worldwide with a total value of USD 4,551 million

- In 2017 Mergers Alliance completed 100 M&A deals for over USD 4.5 billion. In Europe, we advised on 60 transactions valued at USD 2,942 million
- Average disclosed deal value in 2017 was USD 45 million, up from USD 40 million in 2016. 33% of Mergers Alliance transactions were cross-border.
- The mid-market remains Mergers Alliance's core focus. A majority of deals were in the value range of USD10 million to USD 200 million. Our teams in Italy, Thailand and the UK completed 5 transactions with a value above USD 200 million.
- Deal activity in Mergers Alliance reflects that the Industrials and Technology sectors are the most active with respectively 27 and 19 closed transactions. The largest transactions in terms of deal value were completed within the Energy, Consumer and Industrial sectors.

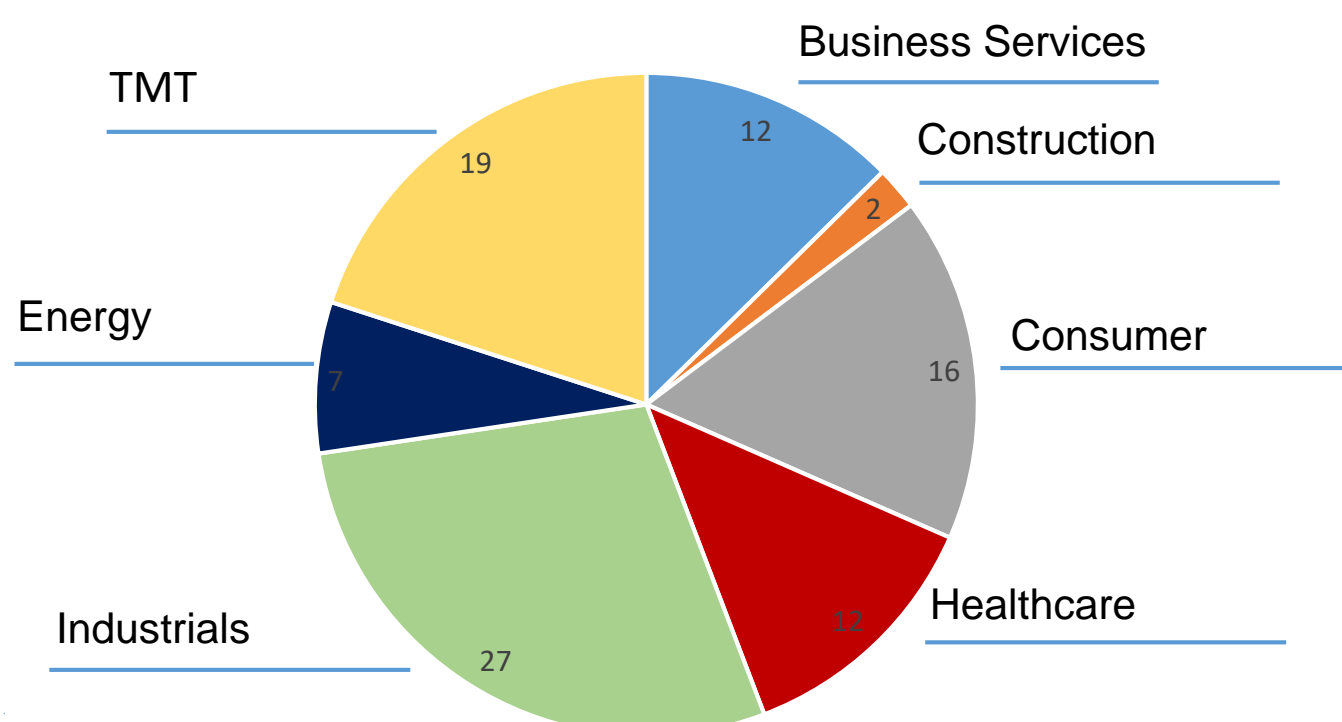
Worldwide deals <USD500m

Based on value
1 Jan 2017 to 31 Dec 2017

Rank	Financial Advisor	Ranking value \$m	# of deals
1	Goldman Sachs & Co	22269	215
2	Rothschild & Co	19814	339
3	JP Morgan	18548	175
4	Morgan Stanley	17699	164
5	Citi	17258	134
6	Lazard	14570	206
7	Credit Suisse	12700	151
8	UBS	11357	1309
9	Evercore Partners	10782	107
10	Barclays	10029	107
11	Ernst & Young LLP	9100	273
12	KPMG	8984	481
13	Jafferies LLC	8595	113
14	BNP Paribas SA	8593	106
15	PricewaterhouseCoopers	8507	350
16	Stifel/KBW	7873	110
17	Industrial & Comm Bank China	7683	213
18	Sumitomo Mitsui Finl Grp Inc	6358	185
19	Houlihan Lokey	6309	199
20	Deloitte	5579	243
21	MERGERS ALLIANCE	4551	100
22	Mizuho Financial Group	3859	189
23	IMAP	2533	189
24	Lincoln International	2413	141
25	Oaklins	1908	158

Source: Thomson Reuters

M&A transactions by sector



 <p>Geothermal power plant operator</p> <p>Company sale 33% USD 357.5 M</p>  <p>MA Thailand advised Star Energy Group</p>	 <p>NB Renaissance Partners Bio stimulants production</p> <p>Acquisition</p>  <p>MA Italy advised Chequers and N/B</p>	<p>Paperless®</p> <p>Electronic receipts and electronic document management company</p> <p>Company sale</p>  <p>MA Chile advised Paperless</p>	 <p>Abrasive products for the ceramic industry</p> <p>Company sale</p>  <p>MA Italy advised Xenon Private Equity</p>	 <p>Staffing solutions provider</p> <p>Company sale</p>  <p>MA Italy advised Men at Work</p>
 <p>Housing and facilities management services provider</p> <p>Company sale</p>  <p>MA UK advised Pinnacle Regen</p>	 <p>Meat and sliced meat manufacturer</p> <p>Company sale</p>  <p>MA Poland advised Pini Polska</p>	 <p>Urology practices and clinics network</p> <p>Company sale</p>  <p>MA Switzerland advised Uroviva</p>	 <p>Legal software provider</p> <p>Acquisition</p>  <p>MA Canada advised Dye & Durham</p>	 <p>Machinery and lifting platforms rental services</p> <p>Company sale</p>  <p>MA Spain advised Hune</p>
 <p>Pure, organic certified, gluten-free oats supplier</p> <p>Secondary buyout</p>  <p>MA Canada advised Avena</p>	 <p>Base receiver station operator</p> <p>Company sale</p>  <p>MA Thailand advised VNI</p>	 <p>Dental laboratory</p> <p>Company sale</p>  <p>MA Sweden advised Nordentic</p>	 <p>Speciality chemicals</p> <p>Company sale Minority</p>  <p>MA India advised both NPL & Solvay</p>	 <p>Cheap young drivers car insurance</p> <p>Company sale</p>  <p>MA UK advised MyPolicy</p>



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|  Australia
EAC Partners |  Brazil/Caribbean
Broadspan Capital |  Canada
Origin Merchant Partners |  Chile
Servicios Financieros Altis |  Czech Republic
Northstar Corporate Finance |  Finland
Experia Corporate Finance Advisors |  India
Singhi Advisors |
|  Italy
Ethica Corporate Finance |  Japan
Yamaichi Securities |  Mexico
FGA Banqueros de Inversion |  Poland
IPOPEMA |  Peru
Efic Partners |  Russia
Northstar Capital Advisors | |
|  South Africa
Bridge Capital |  Sweden
Experia Corporate Finance Advisors |  Switzerland
Affentranger Associates |  Thailand
Khronos Advisory |  Spain
NORGESTION |  United Kingdom
Opus Corporate Finance | |