

Date: 30/06/08

## Aurea CF Closes Laser Cutting Deal

Aurea CF has acted as financial advisor to Esse A's Shareholders in the sale of 100% of the shares to Hypertherm Inc., World leader in manufacturing plasma cutting machines and equipment.



**June 30th 2008** - Aurea Corporate Finance, the Italian team of the International network Mergers Alliance, announces the acquisition of Esse A Srl, leader in manufacturing of consumables and accessories for laser cutting equipment, by Hypertherm Inc., world leader in plasma cutting technology.

Aurea has assisted Esse A in executing a transaction that will consolidate its position globally, thanks to the technical and commercial synergies deriving from the combination with Hypertherm, a global leader in the industry. Esse A's shareholders will continue their activity as associates of the American company.

Esse A has been manufacturing high quality consumables for over 20 years now; its products –nozzles and other accessories – are sold Worldwide.

Hypertherm designs and manufactures state-of-the-art plasma cutting systems – well known for their performances and reliability – for several different sectors.

Mr Dick Couch, Hypertherm's chairman, and Mr Stefano Achiluzzi, Esse A founder, are enthusiast of this deal that will enhance Hypertherm's technical capabilities and product offering and allows Esse A to access Hypertherm technical know-how and its worldwide commercial and manufacturing network.

---

local knowledge...

...global reach



The deal's success is very much related to the common underlying culture of the two Companies that are focused in the design and manufacturing of state-of-the-art products which make metal cutting easier, cheaper and reliable.

**For further information, please contact:**

**Stas Michael**  
**Mergers Alliance - Business Manager**  
**020 7559 6651**  
[stasmichael@mergers-alliance.com](mailto:stasmichael@mergers-alliance.com)

**Mergers Alliance**

Mergers Alliance is an international network of independent firms offering high quality advice on mid market transactions. By bringing together an international team of dedicated corporate finance specialists with real experience of completing transactions together, Mergers Alliance provides a local contact point with an international reach. Cross border transactions represent an increasing proportion of M&A activity and Mergers Alliance is well placed to offer advice on delivering the full benefits of an acquisition, through to detailed integration planning.

The network has offices in the following cities:

Amsterdam	Istanbul	Stockholm
Bangalore	Johannesburg	Surat
Barcelona	Kolkata	Tokyo
Bilbao	London	Warsaw
Beijing	Madrid	
Birmingham	Melbourne	
Bogotá	Mexico City	
Bologna	Milan	
Chennai	New York	
Chicago	Nottingham	
Frankfurt	Paris	
's-Hertogenbosch	San Sebastian	
Hong Kong	Singapore	

---

local knowledge...

...global reach

