

EAC Partners – Australia

Opportunities for M&A in Australia

Australia's recovering economy is well positioned for cross-boarder M&A, underpinned by the numerous advantages that have attracted foreign capital in the past.

Key drivers of Foreign Investment

Stable Economic Climate

Australia is one of 10 countries that has maintained a AAA S&P credit rating through the pandemic.

Encouraging Market and Investor Confidence

53% of dealmakers believe Australia will offer better M&A opportunities in 2021 compared to other markets.

Steadfast Political and Regulatory Environment

Australia's stable political climate and investment regulations encourage foreign investment.

Increased Foreign Bidder Participation

The percentage of deals in Australia with overseas bidders has increased materially to 50% since March 2020.

Select Sector Opportunities for M&A

Renewable Energy

Expected annual growth of over 19.7% until 2025.

Data Storage

Expected annual growth of 8.6% through to 2025.

Mining

Projected to grow at an annualised rate of 4.6% through to 2025.

Highlights: The Australian Economy



GDP

\$AU 1.74T

▲ **10%** increase 2015 – 2020



Interest Rates

0.1% 2021

Low interest rates and stable monetary policy



Equity Capital Markets

\$AU 54.7B

▲ **64%** increase 2018 – 2020



Population

25.7M

▲ **7.7%** increase 2015 – 2020



Foreign Exchange

0.76USD/AUD 2021

The stable Australian Dollar is the 5th most traded currency in the world



Debt Capital Markets

\$AU 300B

▲ **37%** increase 2018 – 2020

Introduction to EAC Partners

EAC Partners is an independent corporate advisory firm providing a full suite of mid-market merger, acquisition, divestment, capital structure and corporate finance services to private and public companies, located within Australia and abroad.

Mergers, Acquisitions and Divestments

EAC Partners offers a full suite of mid-market mergers and acquisitions services. It also delivers bespoke divestment processes design to optimize sale proceeds.

Capital Advisory

EAC Partners provides independent advise on optimizing capital structures including financial strategies and funding options.

Corporate Finance Advisory

EAC Partners offers strategic reviews of business or divisions and independent advise related to takeovers.

The EAC Partners Team



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Selected deals

<p>Raw materials supplier Sale of sand mining operations to</p>	<p>Renewable energy, battery storage and microgrid Sale of the Australian products distribution businesses to</p>	<p>Uranium producer Advised investor on takeover panel application regarding equity rights issue</p>
<p>Environmental solutions to solid and liquid contamination problems Acquisition of an Australian water infrastructure company</p>	<p>Fruit wholesaler Company sale to</p>	<p>Electric power transmission Acquisition of transmission assets from</p>
<p>Electric power transmission Acquisition of transmission assets from</p>	<p>Ports and logistics Acquisition of Abbot Point Terminal from</p>	<p>Real estate agency Company sale</p>



We welcome the opportunity to talk to you about how we can help your business achieve its strategic goals.

EAC PARTNERS

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