



# Extensive International Packaging cross border M&A

18

Mergers Alliance  
Member firms

26

Spread over  
26 Countries

20

Packaging  
Sector experts

\$4.2bn

Deal value  
since 2010

50

Deals advised  
since 2010

Mergers Alliance members work with business owners and management teams in the Packaging sector around the world. Their experienced teams of packaging experts have completed 50 transactions representing more than USD 4.2 billion in value since 2010

- Mergers Alliance partners offer clients financial advisory services in 26 countries in Europe, Asia and the Americas
- In-depth knowledge of the sectors in which our clients operate with international sector teams that understand global and local trends
- Cross-border relationships with strategic and financial acquirers
- Identification of overseas targets and transaction execution

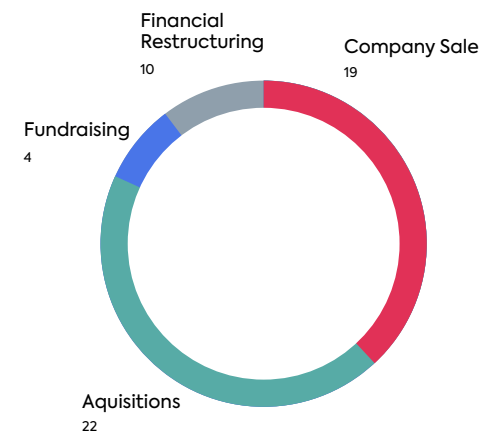
## Market trends

The Packaging sector is undergoing a transformation driven by various global factors. Growing concerns about sustainability are leading to a shift towards recycled, recyclable, and biodegradable materials, as well as a search for innovative alternatives.

The rise of e-commerce has increased the demand for strong, lightweight, and cost-efficient packaging. Digitalisation is also changing the sector, with the increase of smart packaging that incorporates digital labels, sensors and QR codes to track products.

In recent years, rising raw material and energy prices have put pressure on sector margins, prompting a search for efficiency and sustainable solutions.

## Mergers Alliance packaging deals by service



Helping packaging businesses achieve their strategic goals across a full range of corporate finance transactions



Mergers &  
Acquisitions



MBO's MBI's



Debt capital  
markets



Financial  
restructuring



Fundraising



IPO's



Project finance

## Mergers Alliance Senior Packaging Experts



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## Selected Packaging Deals

  <p>Food and industrial packaging</p> <p>Acquisition</p> 	  <p>Production of adhesive tape handles for the beverage and tissue sectors</p> <p>Acquisition</p> 	  <p>Primary packaging distributor</p> <p>Acquisition</p> 	  <p>Glass packaging</p> <p>Company Sale</p> 	  <p>Plastic Caps, Closures and Preforms</p> <p>Division Sale</p> 
  <p>Flexible packs and packaging manufacturer</p> <p>Fundraising</p> 	  <p>Adhesive tapes and paper packaging tapes production</p> <p>Acquisition</p> 	  <p>Plastic packaging containers</p> <p>Company Sale</p> 	  <p>Manufacturer and distributor of paper packaging products</p> <p>Company Sale</p> 	  <p>Manufacturing of sustainable thermoformed packaging</p> <p>Acquisition</p> 
  <p>Paper-Based Pharma Packaging and Foil Manufacturing</p> <p>Acquisition</p>  <p>Hyderabad Security Offset Printers Private Limited</p>	  <p>Global packaging leader</p> <p>Acquisition</p>  	  <p>Global packaging leader</p> <p>Acquisition</p> 	  <p>Adhesive labels for product identification</p> <p>Acquisition</p> 	  <p>Mindful Capital Partners</p> <p>Automated packaging manufacturers</p> <p>Acquisition</p> 



We welcome the opportunity to talk to you about how we can help your Packaging business achieve its strategic goals

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