

Global Automotive dynamics and crossborder M&A

Mergers Alliance drives consolidation in the global Automotive Sector across a full range of corporate finance advisory services



Mergers Alliance global facts & figures



20
Mergers Alliance
Member firms



27
Countries



300
M&A
professionals



\$62bn
Deal value
since 2015



1260+
Deals since
2015



Deep Automotive expertise

Sector insight and transaction experience along entire automotive value chain, including vehicle manufacturers, component suppliers, technology providers, aftermarket companies and distributors



Seamless global collaboration

One team, one methodology: Mergers Alliance firms work together through shared standards and real-time coordination



Proven execution excellence

Strong track record in complex cross-border deals, from acquisitions to carve-outs and fundraising



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Mergers & Acquisitions



Fundraising



MBOs MBIs



Financial restructuring



Debt capital markets



IPOs



Project finance

Six forces reshaping automotive M&A

Mergers Alliance track record

The software-defined vehicle

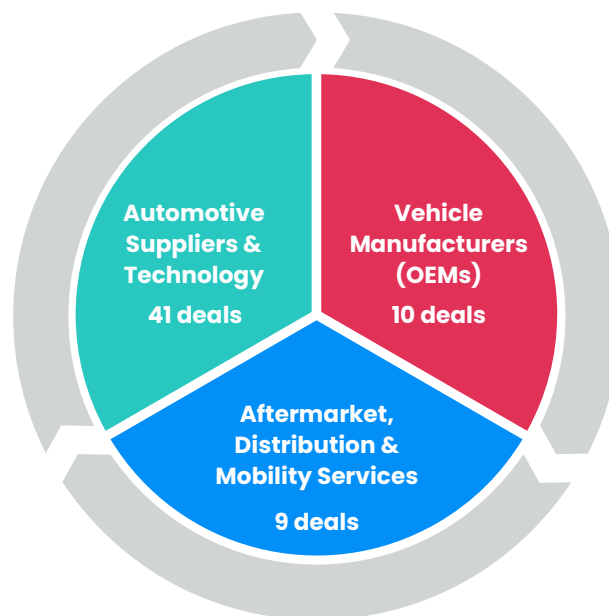
- Value is migrating from mechanical hardware to software, electronics, semiconductors and ADAS¹
- Deals: software, connectivity, cybersecurity and specialist engineering capability

Light-weighting / Advanced Materials

- Batteries expected to drive higher range per charge and hybrids gaining traction, the vehicle weight needs to reduce
- Deals: aluminium die-casting business, composite materials and other such advanced materials are seeing a lot of interest

The supplier shake-out

- Margin pressure and overcapacity are separating the winners from the distressed
- Deals: carve-outs, distressed situations and Tier 1/2 consolidation



60 deals since 2015

Electrification, recalibrated

- Adoption is uneven and increasingly hybrid-friendly; capital focus on batteries, charging & power electronics
- Deals: selective electrification bets and carve-outs of non-core ICE assets

China and the footprint reset

- Chinese scale, tariffs and industrial policy are redrawing where vehicles and parts are built
- Deals: joint ventures, local-for-local capacity and cross-border supplier consolidation

Aftermarket and circular value

- An ageing car parc keeps aftermarket demand resilient and largely non-cyclical
- Deals: buy-and-build in parts, workshops, remanufacturing and battery second-life

¹ Advanced Driver Assistance Systems

20 member firms. 1 international team.

Mergers Alliance Automotive Leaders represented across three continents

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Our unwavering commitment to fostering meaningful connections has propelled us to cultivate relationships among corporations, investors and individuals spanning every corner of the globe.

Selected Automotive clients and contacts

Large Groups	Clients 	Contacts 
Small & Midcap Companies		
Financial Sponsors		

Leveraging global best practices: Selected Automotive deals

 Dhoot Transmissions Harnessing Safety through wires Autocomponents manufacturer Company Sale 	 sigma benz Transmission and motorcycle chain manufacturer Company Sale 	 WAI Aftermarket rotating electrical parts Acquisition 	 WALTER PACK Plastic automotive components Company Sale 	 DRI FIRST • SWITCHTECH Hermetically sealed relays for harsh environment Company Sale 
 Gurit Composite components for the automotive industry Company Sale 	 DEALER IMAGE PRO Automotive merchandising software Company Sale 	 HISARLAR Car manufacturing Company Sale 	 AutoBinck Group PartsPoint GROUP Mobility services and distribution of automotive parts and accessories Company Sale 	 CEI HIGH FIDELITY SPARE PARTS Automotive engine spare parts Acquisition 
 LANCE Recreational vehicles manufacturer Company Sale 	 ingemat ENGINEERING SOLUTIONS Engineering robotic automation projects for the automotive sector Company Sale 	 CrossLink Composite components manufacturer Company Sale 	 Stellum Capital ekarpen GRUPO SPRI TALDEA Precision machining for automotive and eMobility Acquisition 	 HIGHWAY Autocomponents manufacturer Acquisition 



We welcome the opportunity to discuss how Mergers Alliance can support Automotive businesses in achieving their strategic objectives.

Look for local contact details on:
mergers-alliance.com

