



Mergers Alliance

Extensive International Food & Agriculture Cross Border M&A

Mergers Alliance empowers Food & Agri leaders worldwide with expert financial advisory services, tailored for business owners and management teams

Mergers Alliance global facts & figures



20

Mergers Alliance
Member firms



27

Countries



300

M&A
professionals



\$62bn

Deal value
since 2015



1260+

Deals since
2015



Deep expertise in selected verticals

Sector insight and transaction experience along selected verticals, including Protein, Bakery, Ingredients and Agriculture.



Seamless global collaboration

One team, one methodology – Mergers Alliance firms work together through shared standards and real-time coordination.



Proven execution excellence

Strong track record in complex cross-border deals, from acquisitions to carve-outs and fundraising.



Empowering Food & Agriculture businesses across the full spectrum of corporate finance transactions



Mergers & Acquisitions



Fundraising



MBOs MBI



Financial restructuring



Debt capital markets



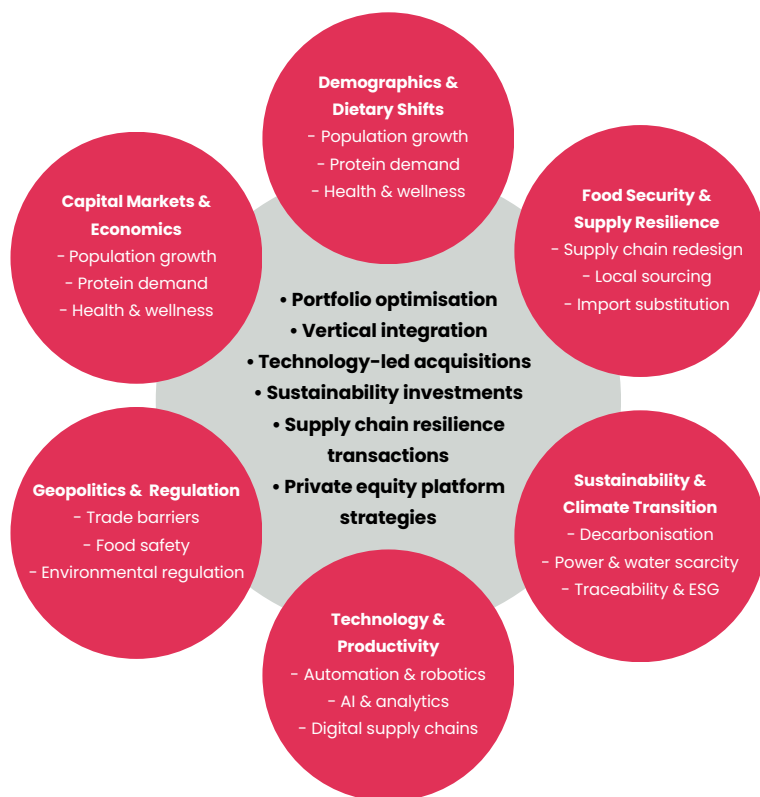
IPOs



Project finance

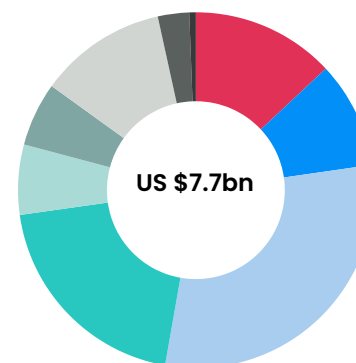
Structural shifts in global Food & Agriculture accelerating consolidation, technology adoption and cross border investment activity

Key drivers shaping growth, valuation and M&A activity

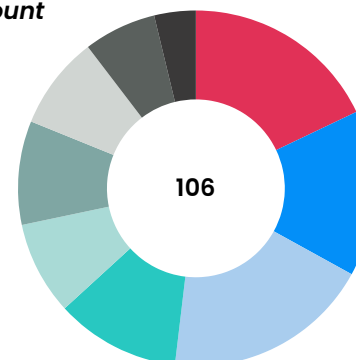


Mergers Alliance Food & Agri activity since 2015

by Value



by Deal Count



- Agriculture
- Fruits & vegetables
- Protein (meat, poultry and seafood)
- Meals and meal components
- Bakery
- Beverages
- Ingredients
- Confectionery
- Other

20 member firms. 1 international team.

Mergers Alliance Food & Agriculture: Leadership presence across three continents

Europe



Luis Molowny
Norgestion
lmolowny@norgestion.com



Jonathan Wright
Evolve Corporate Finance
jwright@evolvecf.co.uk



Daniel Frijns
Oxeye-Monthis
daniel.fryns@oxeyeadvisors.com



Hans Huiskes
Oxeye-Monthis
huiskes@monthis.com



Paolo Russo
Ethica Group
paolo.russo@ethica-group.com



Torben Gottschau
Proventis Partners
t.gottschau@proventis.com



Roberto Bonacina
Ethica Group
roberto.bonacina@ethica-group.com



Filip Dzanko
InterCapital
filip.dzanko@intercapital.hr



Stoyan Kostadinov
Aurignac Finance
s.kostadinov@aurfi.com

Americas



Christopher Nolan
Dresner Partners
cnolan@dresnerco.com



Stephen Tardio
Dresner Partners
stardio@dresnerco.com



Marcos Quiroz
EFIC Partners
marcos.quiroz@eficpartners.com



Jordan Fish
Blair Franklin
jfish@blairfranklin.com



Joel Montminy
Montminy & Co.
jmontminy@montminyco.com



Noah Kessler
BroadSpan Capital
nkessler@brocap.com

APAC



Ankur Gupta
Singhi Advisors
ankur@singhi.com



Leo Feros
Greenstone Partners
lf@greenstonepartners.com.au

Leveraging global best practices: Deep expertise in selected verticals

Meals & meal components

 Regional savory baked specialties producer Company Sale 	 Producer of feta cheese and other dairy products Company Sale 	 Meat and precooked product manufacturer Fundraising 	 Gourmet potstickers production Company Sale 	 Deli meats, spreads and savory snacks Acquisition 	 Producer of high-end potato gnocchi Company Sale 
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Ingredients

 Production of extracts from spices Acquisition 	 Producer of herb and spice-based products Company Sale 	 Specialty ingredients and chemicals Company Sale 	 Manufacturer of bakery ingredients Company Sale PRIVATE INVESTOR	 Global distributor of food ingredients and chemicals Acquisition 	 Sourcing and supplying of animal fats and protein Company Sale 
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Bakery

 Premium specialty bakery business Company Sale UNDISCLOSED	 Grocery retailer & bakery and milling producer Acquisition 	 Branded bake-off bread bakery Company Sale 	 Baked frozen baguettes distributor Company Sale 	 European manufacturer of private label biscuits Acquisition 	 Ethical pastry manufacturing Company Sale 
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Leveraging global best practices: Deep expertise in selected verticals

Beverages

 Pisco producer Company Sale 	 E-commerce and on-line auctions of fine wines Fundraising 	 Craft beer and non-alcoholic beverages Company Sale 	 Producer of fruit juices and fruit drinks Acquisition 	 Wine production and distribution Company Sale 	 Beers, wines and spirits importer and retailer Company Sale 
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Protein

 Poultry slaughter and processing Acquisition 	 Deli meats, spreads and savory snacks Company Sale 	 Poultry meat producer Acquisition 	 Pork meat producers Company Sale 	 Production of pork-based cured meats Company Sale Navarra de Participaciones Industriales	 Distribution of seafood products Company Sale 
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Fruits & vegetables

 Tomatoes, peppers, root vegetables agronomic cycle Company Sale 	 ACEITUNAS GUADALQUIVIR S.L. Producer and marketer of table olives Acquisition 	 Distributor of fresh produce Company Sale 	 Processed food & vegetable manufacturer Company Sale 	 Production of citrus fruits Acquisition 	 Plant-based food company non-dairy products Acquisition 
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Leveraging global best practices: Deep expertise in selected verticals

Confectionery

 Functional confectionery products Company Sale 	 Producer and supplier of high-quality confectionery Acquisition 	 High-end consumer chocolate brand Company Sale 	 Manufacturer of handcraft chocolate products Acquisition 	 Sweets and confectionery Company Sale 	 Producer of nougat, fudge, chocolates and toffees Acquisition 
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Agriculture

 Cultivation of cannabis for medical purposes Company Sale AMERICAN INVESTOR	 Agrobusiness specialised in citrus fruits Fundraising  	 Production and sale of citrus fruits Acquisition 	 Agricultural products distributor Company sale 	 Hatchery Acquisition 	 Sourcing, storing, transporting of high-quality agricultural commodities Fairness 
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We welcome the opportunity to discuss how Mergers Alliance can support Food & Agri businesses in achieving their strategic objectives.

Look for local contact details on:
mergers-alliance.com

